Course Handbook

M.A.

European Master in Project Management – General Project Management
(EuroMPM-G-3 und EuroMPM-G-4)

Version (August 29, 2019)
# Table of Contents

Curriculum European Master in Project Management – General Project Management (EuroMPM-G-3 und EuroMPM-G-4)

| Module A Project Management – Fundamentals and Trends | 1 |
| Module B Project Planning and Controlling | 5 |
| Module C Self Management and Social Competence | 10 |
| Module D Transversal Skills | 14 |
| Module E Quality Management and Standards | 17 |
| Module F International Communication and Change Management | 23 |
| Module G Digital Transformation | 28 |
| Module H Leadership & Teams | 31 |
| Module I Multi-Project Management and Organisation | 35 |
| Module J Project Finance, Procurement, Legal Aspects | 41 |
| Module J Management Systems and Audit | 48 |
| Module J Digital Business Ecosystems | 51 |
| Module J Managing Digital Change | 54 |
| Module J/(K) Research Seminar | 57 |
| Module K Sustainability and Quality | 59 |
| Module K Global Business Projects | 62 |
| Module K Implementing Project Management in an Organisation | 66 |
| Master Thesis and Colloquium | 71 |
## Curriculum M.A. European Master in Project Management – General Project Management (EuroMPM-G-3 und EuroMPM-G-4)

<table>
<thead>
<tr>
<th>Module</th>
<th>Name of the Module</th>
<th>Code Number/ Examination Number</th>
<th>Type</th>
<th>ECTS</th>
<th>Semester (SWS weekly hours / ECTS credits)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1st (winter term)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>SWS</td>
</tr>
<tr>
<td>A</td>
<td>Project Management - Fundamentals</td>
<td>94010 / 94012</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>B</td>
<td>Project Planning and Controlling</td>
<td>94020 / 94021</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>C</td>
<td>Self Management and Social Competence</td>
<td>94030 / 94031</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>D</td>
<td>Transversal Skills</td>
<td>94040 / 94041</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>E</td>
<td>Quality Management and Standards</td>
<td>94050 / 94051</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>F</td>
<td>International Communication and Change Management</td>
<td>94060 / 94061</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>G</td>
<td>Digital Transformation</td>
<td>94070 / 94071</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>H</td>
<td>Leadership &amp; Teams</td>
<td>94080 / 94081</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>I</td>
<td>Multi-Project Management and Organisation</td>
<td>94090 / 94091</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>J</td>
<td>Elective I*</td>
<td>94200</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>K</td>
<td>Elective II*</td>
<td>94210</td>
<td>cm</td>
<td>6</td>
<td>4</td>
</tr>
<tr>
<td>AS</td>
<td>Auslandsstudiensemester</td>
<td>94230</td>
<td>cm</td>
<td>30</td>
<td></td>
</tr>
<tr>
<td>PS</td>
<td>Praxissemester</td>
<td>94261 / 94260</td>
<td>cm</td>
<td>30</td>
<td></td>
</tr>
<tr>
<td>Thesis</td>
<td>3 semester model: 20 weeks</td>
<td>103</td>
<td>cm</td>
<td>24</td>
<td>20</td>
</tr>
<tr>
<td></td>
<td>6 semester model: 26 weeks</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>SWS</td>
<td></td>
<td>20</td>
<td>20</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>ECTS</td>
<td></td>
<td>30</td>
<td>30</td>
<td>30</td>
</tr>
<tr>
<td></td>
<td>3 semester model</td>
<td>SWS</td>
<td>20</td>
<td>20</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>ECTS</td>
<td></td>
<td>30</td>
<td>30</td>
<td>30</td>
</tr>
<tr>
<td></td>
<td>4 semester model</td>
<td>SWS</td>
<td>20</td>
<td>20</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>ECTS</td>
<td></td>
<td>30</td>
<td>30</td>
<td>30</td>
</tr>
</tbody>
</table>

cm: compulsory module
em: elective module
* electives from the catalogue of electives

### Catalogue of Electives

<table>
<thead>
<tr>
<th>Module</th>
<th>Examination number</th>
<th>SWS (weekly hours)</th>
<th>ECTS (credits)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Digital Business Ecosystems</td>
<td>94300</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>Management Systems and Audit</td>
<td>94301</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>Managing Digital Change</td>
<td>94302</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>Project Finance, Procurement, Legal Aspects</td>
<td>94303</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>Research Seminar</td>
<td>94304</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>Global Business Projects</td>
<td>94306</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>Implementing Project Management In an Organisation</td>
<td>94307</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>Sustainability and Quality</td>
<td>94309</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>Trends in Project Management</td>
<td>94310</td>
<td>4</td>
<td>6</td>
</tr>
</tbody>
</table>

Modules from partner institutions

- 94320/21

Modules from other degree programmes at FH Dortmund*

- 94330/31

* If compulsory elective modules of the Ruhr Master School (RMS) are part of the course programmes of Dortmund University of Applied Sciences and Arts (Fachhochschule Dortmund), students must complete the examinations within their own course programme. Upon application, modules of the course programmes participating in the RMS may be elected.
Module A Project Management – Fundamentals and Trends

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94011</td>
<td>Sem. 1</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required course</td>
<td>English</td>
<td>Annually - WT</td>
<td>4</td>
</tr>
</tbody>
</table>

1. **Course Title**

   - Project Management – Fundamentals and Trends

<table>
<thead>
<tr>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td>60</td>
<td>120</td>
<td>180</td>
<td>4</td>
</tr>
</tbody>
</table>

2. **Content**

   This course focuses on the core issues of projects and provides an overview of project characteristics and project management.

   Projects are distinguished from ongoing activities in organizations. Projects have a well defined goal and scope. Projects have a start and an end. Projects need a special organization - different from ongoing activities. Projects are installed to create something new, a new building, a new application system, or a new application of an existing system. Projects are unique and risky.

   Cases are analysed and discussed in order to develop an understanding of projects. The discussions contains the typical project constraints as scope, time, work / budget, stakeholders, risks, etc. as well as criteria for success and failure, project context and organization.

   The course shows how projects can be organized and how projects shape organizations, especially when projects become more important than ongoing activities in a projectized organization.

   In classes with international students perspectives of cultures, economic freedom, corruption, bribery, etc. are included - the perception of cultural issues will be developed.

   Life cycle concepts shape projects and project management. Stakeholders must be identified and their expectations must be analysed and discussed. Customer relationship must be developed.

   There are several kinds of life cycles to be considered in the area of project management:

   - **Project Life Cycle**, which differs more or less from project to project.
   - **Project Management Life Cycle**, which only differs concerning approaches, standards and or project types.
   - **Product life cycle**, which is important to know how this can be separated from
project and project management life cycle.

The quality of project management is determined by the way life cycles are recognized and implemented, and by the level of stakeholder management.

Furthermore, the course shows how project management is shaped by project management associations (PMI®, IPMA®, AXELOS®, etc.), international standards, certificates, etc., and introduces these organizations, standards, and certificates.

The main trends in project management will be discussed and a link to the other modules and courses will be shown in this module in order to understand the relationship of the curriculum of the EuroMPM.

This module contains the following topics:
- Characteristics of projects
- Separation of projects, processes, and operational work
- Different types of projects
- Success factors of projects
- Characteristics of Project Management
- Life cycle of projects, Project Management, products
- Different Project Management approaches
- Different Standards of Project Management
- Constraints in Project Management (Scope, Time, Cost, Risks, Organisation, Stakeholders, Communication, etc.)
- Trends in Project Management

3 Learning Outcomes / Competencies

3.1 Professional Competencies

3.1.1 Knowledge

The students can
- describe the core issues of a project and various types of projects,
- explain the difference between projects, processes, and operational work,
- explain the core issues of goal, scope, and baseline,
- explain criteria for success and failure in projects,
- describe the core issues of life cycle concepts,
- explain the difference between project, Project Management, and product life cycles,
- explain the concept of stakeholders and the roles of stakeholders in a project,
- explain the main Project Management approaches (traditional, agile),
- know the main constraints of Project Management (Scope, Time, Cost, Risks, Organisation, Stakeholders, Communication, etc.)
- explain main standards for project management,
- Know the main trends in project management

3.1.2 Skills

The students are able to
- analyze and develop goals, scopes, and baselines,
- analyze and develop criteria for success and failure,
- identify stakeholders and their roles,
- analyze and characterize the project organization,
- analyze and characterize the context of a project.
- analyze project, Project Management product life cycles,
- develop stakeholder management,
- decide a suitable Project Management approach in a given context

### 3.2 Personal Competencies

#### 3.2.1 Social Competencies

The Students can/know/apply
- lead and coordinate teams in a results-oriented fashion,
- present and prudently defend team results in a complex and demanding environment,
- improve cooperation among human resource in projects and organizations,
- handle complexities while working in international teams,
- detect the HR competencies needed in a project or in an organization,
- develop team competencies among the members

#### 3.2.2 Autonomy

The Students can/know/apply
- manage and transform work or study contexts that are complex, unpredictable and require new strategic approaches,
- reflect operational challenges of a project,
- reflect own performance in a team

### 4 Teaching and Training Methods

e.g:
- Lectures incl. practitioners' best practices, Interactive case studies, Seminar, Case studies, (Short) presentations, Results-oriented presentations in oral and written form
- Lectures introducing concepts, methods and tools
- Group work to practice concepts and methods, to develop skills and to work on case studies
- Home work to add individual contributions
- Presentations to communicate results

### 5 Prerequisites for Admission

#### Formal:
- 

#### Knowledge and Competencies:
- 

### 6 Assessment

- 50% contributions within the course (homework, group work, presentations, case studies)
- 50% written or oral examination at the end of the course

### 7 Requirements for Award of Credits

- Successful completion of examination, Presentation (individual / group)
<table>
<thead>
<tr>
<th>8</th>
<th>Module used in other programmes</th>
</tr>
</thead>
<tbody>
<tr>
<td>8</td>
<td>Weighting of the mark for the final grade</td>
</tr>
<tr>
<td></td>
<td>EuroMPM (3 Sem.): 6.6 % (6/66) x 73</td>
</tr>
<tr>
<td></td>
<td>EuroMPM (4 Sem.): 6.8 % (6/66) x 75</td>
</tr>
<tr>
<td>10</td>
<td>Module Leader</td>
</tr>
<tr>
<td></td>
<td>Prof. Dr. Andre Dechange</td>
</tr>
<tr>
<td>11</td>
<td>Literature</td>
</tr>
<tr>
<td></td>
<td>• IPMA (2015), ICB 4.0</td>
</tr>
<tr>
<td></td>
<td>• Schelle, Heinz; Ottmann, Roland; Pfeifer, Astrif: Project Manager, GPM, Nuremberg 2006.</td>
</tr>
</tbody>
</table>
Module B Project Planning and Controlling

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94021</td>
<td>Sem. 1</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required course</td>
<td>English</td>
<td>Annually - WT</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1</th>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Project Planning &amp; Risk</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Project Controlling</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
</tbody>
</table>

2 Content

Project Planning & Risk Management

This course focuses on the development of the project plan. Project planning is one of the core activities in project management. It is not just something done before starting the project but a "living" document. The project plan is a tool for managing the project and used for various tasks (e.g. communication, controlling, accounting). Project planning involves the consideration of time/schedule, cost and resources. Additionally, quality and risks are important topics. The parameters are interdependent and changing during project runtime. Project planning has to reflect these dynamics.

The intention of the course is to guide the students through a project planning process. Used as case studies are the planning framework of IPMA, and the planning of a real project case according to IPMA standards. For each planning step the students are introduced to the relevant theoretical concepts. This involves concepts going beyond the scope of the standard, e.g. critical chain project management or modern project cycle models. They apply the concepts to the case study. This guides them into a deep understanding of the different concepts.

A very important part of the project planning (which is not reflected in the IPMA compliant project manual) is the risk management and planning. Risk models and risk classifications form the basis of the risk identification. Risk assessment is done based on tools (especially FMEA) and probabilistic methods. Furthermore, risks are incorporated into schedules and financial plans and the effect is evaluated with Monte Carlo simulations of the plans. Risk contingency and monitoring plans conclude the area of risk management.

An IPMA compliant project manual is developed in group work sessions. This helps the students to understand the different roles in planning and to find a consensus on their view of the project. During this process they learn to see the project plan as a tool for communication and alignment rather than a pure documentation. Relevant aspects of the planning process are compared to the situation in other domains apart from the case study.

Project Controlling
Project controlling consists of activities, methods and tools performed to observe project execution, so that potential problems can be identified in a timely manner and corrective action can be taken. It includes as well the support of decision taking – so controlling starts already by supporting the management to do the right projects.

The key benefit is the regular observation and measurement of project performance to identify variances from the project management plan.

Project Controlling includes:
- Controlling and Project Controlling (theory)
- Decision taking (what to do)
- Measuring the ongoing project activities (where we are),
- Monitoring the project variables (scope, cost, time etc.) against the project management plan and the project performance baseline (where we should be) by the help of reporting tools and Earned Value Management
- Identify corrective actions to address issues and risks properly (How can we get on track again),

Influencing the factors that could circumvent integrated change control so that only approved changes are implemented.

<table>
<thead>
<tr>
<th>3</th>
<th>Learning Outcomes / Competencies</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>3.1 Professional Competencies</strong></td>
<td></td>
</tr>
<tr>
<td><strong>3.1.1 Knowledge</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Project Planning and Risk Management</strong></td>
<td>The students can</td>
</tr>
<tr>
<td></td>
<td>• describe the processes of project planning,</td>
</tr>
<tr>
<td></td>
<td>• explain the concept of a project manual according to IPMA,</td>
</tr>
<tr>
<td></td>
<td>• explain the differences and similarities to other standards, especially PMI,</td>
</tr>
<tr>
<td></td>
<td>• know the concept of work breakdown structure,</td>
</tr>
<tr>
<td></td>
<td>• know the concept of a Gantt chart,</td>
</tr>
<tr>
<td></td>
<td>• explain and apply the concept of Critical Path and Critical Chain,</td>
</tr>
<tr>
<td></td>
<td>• explain the concept of a milestone and a milestone checklist,</td>
</tr>
<tr>
<td></td>
<td>• explain the main concepts of risk management</td>
</tr>
<tr>
<td></td>
<td>• know the FMEA as a tool and probabilistic methods</td>
</tr>
<tr>
<td></td>
<td>• explain the incorporation of risks into project plans,</td>
</tr>
<tr>
<td></td>
<td>• explain consequences of large projects for project planning.</td>
</tr>
<tr>
<td><strong>Project Controlling</strong></td>
<td>The students are able to explain</td>
</tr>
<tr>
<td></td>
<td>• core issues of</td>
</tr>
<tr>
<td></td>
<td>o scope control,</td>
</tr>
<tr>
<td></td>
<td>o time control,</td>
</tr>
<tr>
<td></td>
<td>o cost control,</td>
</tr>
<tr>
<td></td>
<td>o risk control,</td>
</tr>
<tr>
<td></td>
<td>o decision taking tools (short or long-term projects).</td>
</tr>
<tr>
<td></td>
<td>• the core concepts of earned value management and its main parameters,</td>
</tr>
<tr>
<td></td>
<td>• the Schedule Variance (SV) in detail,</td>
</tr>
<tr>
<td></td>
<td>• the Time Variance (TV) in detail,</td>
</tr>
<tr>
<td></td>
<td>• the Cost Performance Index (CPI) in detail</td>
</tr>
</tbody>
</table>
• the Schedule Performance Index (SPI) in detail,
• further indexes of earned value analysis.

3.1.2 Skills
Project Planning

The students are able to
• develop a project manual according to IPMA,
• align running activities in developing a project manual,
• develop a WBS, a Gantt chart and a resource plan,
• apply tools like MS Project, MS Excel and the @risk tool
• apply FMEA
• integrate risk estimates into a project plan,
• detect the critical path in a project and assess the sensitivity of the critical path to network changes,
• transfer the information from the case study into a project plan,
• decide about the important and irrelevant parts of a case study,
• handle complexities while working in international teams.

Project Controlling and Risk Management

The students are able to
• analyse progress based on the work breakdown structure and check project scope,
• derive a Milestone Trend Analysis and Gantt chart progress and check project time results,
• analyse data to derive controlling indices,
• calculate the Schedule Variance (SV),
• calculate the Time Variance (TV),
• calculate the Cost Performance Index (CPI),
• calculate the Schedule Performance Index (SPI),
• calculate Estimated-at-Completion (EAC),
• calculate Estimate-To-Completion (ETC),
• perform NPV-calculations to support project decision
• collect the results in a project status report.
• Prepare own and individual project reports

3.2 Personal Competencies
3.2.1 Social Competencies
Project Planning and Controlling

The Students can lead teams and contribute to teams in a supportive way to reach the team-result. The students is able to handle international tasks (international projects) in international teams (group of students) to achieve the set goal of the given task of professor. The students develop team competencies among the members, supported by business cases that are part of the course.

3.2.2 Autonomy

Project Planning and Risk Management

Students can develop comprehensive project management material based on their own assessment and judgement. They are able to communicate it to others, convince them and defend their decisions.
### Project Controlling

The Students can apply the NPV-Calculation to a project and find their own way to recommend a project to be implemented or not. Students find their own way to create a Controlling-Cockpit and install the needed reports whatever background the project has (profit-oriented or not profit-oriented).

<table>
<thead>
<tr>
<th>4</th>
<th>Teaching and Training Methods</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Project Planning and Risk Management</strong></td>
<td>Based on a case study students will be guided through the development of a project manual. Breakout sessions on more advanced concepts complement the process.</td>
</tr>
<tr>
<td><strong>Project Controlling</strong></td>
<td>Lectures incl. practitioners’ best practices, Interactive case studies, Seminar, Case studies, Results-oriented presentations in oral and written form, calculations in Excel to perform NPV calculations, goal seek to find out the IRR</td>
</tr>
<tr>
<td></td>
<td>• Lectures introducing concepts, methods and tools</td>
</tr>
<tr>
<td></td>
<td>• Group work to practice concepts and methods, to develop skills and to work on case studies</td>
</tr>
<tr>
<td></td>
<td>• Home work to add individual contributions</td>
</tr>
<tr>
<td></td>
<td>• Presentations to communicate results</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>5</th>
<th>Prerequisites for Admission</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Formal:</strong></td>
<td>-</td>
</tr>
<tr>
<td><strong>Knowledge and Competencies:</strong></td>
<td>-</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>6</th>
<th>Assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>• 25% contribution of an IPMA compliant project manual</td>
</tr>
<tr>
<td></td>
<td>• 25% small written tests during the semester</td>
</tr>
<tr>
<td></td>
<td>• 50% written examination at the end of the course (60 minutes)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>7</th>
<th>Requirements for Award of Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Successful completion of examination, project manual as group work</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>8</th>
<th>Module used in other programmes</th>
</tr>
</thead>
<tbody>
<tr>
<td>8</td>
<td>Weighting of the mark for the final grade</td>
</tr>
<tr>
<td></td>
<td>EuroMPM (3 Sem.): 6,6 % (6/66) x 73</td>
</tr>
<tr>
<td></td>
<td>EuroMPM (4 Sem.): 6,8 % (6/66) x 75</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>10</th>
<th>Module Leader</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Prof. Dr. Wolff</td>
</tr>
</tbody>
</table>
## 11 Literature

### Project Planning & Controlling

Module C Self Management and Social Competence

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94031</td>
<td>Sem. 1</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required course</td>
<td>English</td>
<td>Annually - WT</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1</th>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Self Management</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Social Competence</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
</tbody>
</table>

2 Content

Self Management

In an increasingly complex, globalised, and interdependent world, Self Management becomes more important.

A core requirement before leading other is to know how to lead yourself. This course focuses on the aspects of self management, time management and stress management.

This course includes case studies and role play activities to develop skills and competences of students through real situations. The international orientation of the students is utilized to create case studies and role plays which are especially valid for European/international projects.

Topics include:
- Identification of one’s own strengths and weaknesses
- Self-Reflection about own behavior
- Identification of work preferences
- Identification of time savers and time wasters and how to deal with them
- Finding ones elves resources and use them
- Define reachable goals and learn how to prioritize them

Social Competence

Project management is teamwork. Therefore social competence is an important factor for success. Especially any lack of social competence can cause serious problems and may lead to failure of the complete project.

This course focuses on the aspects of social competence, which are especially relevant for project management (e.g. communication, leadership, team development, conflict management and motivational aspects) As some of these aspects will be taught in other courses (e.g. Self Management, Leadership & Teams), this course adds the open aspects and integrates them all under the general roof of social competence.

This course includes case studies and role play activities to develop skills and competences of students through real situations. The international orientation of the students is utilized to create case studies and role plays which are especially valid for European/international projects. This offers the opportunity to experience the
complexities of human interaction with single individuals as well as groups to explore and develop the necessary social competence to manage projects.

Topics include:
- Communication
- Leadership
- Team development
- Conflict management
- motivation

### 3. Learning Outcomes / Competencies

#### 3.1 Professional Competencies

**3.1.1 Knowledge**

The students
- will gain an understanding about Self-Management and Social Competence
- know relevant Theory about these topics
- know about the importance of Self-Management and socials competence on project management

**3.1.2 Skills**

You will experience how you can ...
- motivate your team for your project
- implement group-dynamic models
- cope with difficult situations
- handle disturbances in your project
- have an impact on others
- expand your skills and self-image of project management

#### 3.2 Personal Competencies

**3.2.1 Social Competencies**

The students are able to
- use concepts of social competence in project management,
- evaluate social behaviour
- self-reflection of own behavior
- observe, evaluate and apply the social context in a situation,
- develop self-awareness, self-confidence, self-assurance and self-actualisation and assist others in doing so.

**3.2.2 Autonomy**

The students are able to
- transform theoretical models to their own context
- reflect upon own behavior
### Teaching and Training Methods

Lectures incl. practitioners’ best practices, Interactive case studies, Seminar, Case studies, (Short) presentations, Results-oriented presentations in oral and written form

- Lectures introducing concepts, methods and tools
- Group work to practice concepts and methods, to develop skills and to work on case studies
- Role plays (videotaped for analysis) to experience, observe, evaluate and train behaviour in different contexts
- Homework to add individual contributions
- Presentations to communicate results

### Prerequisites for Admission

**Formal:** -

**Knowledge and Competencies:** -

### Assessment

- 50% contributions within the course (homework, group work, presentations, case studies)
- 50% written or oral examination at the end of the course

### Requirements for Award of Credits

- 

### Module used in other programmes

### Weighting of the mark for the final grade

<table>
<thead>
<tr>
<th>Programme</th>
<th>Weighting</th>
</tr>
</thead>
<tbody>
<tr>
<td>EuroMPM (3 Sem.)</td>
<td>6,6 % (6/66) x 73</td>
</tr>
<tr>
<td>EuroMPM (4 Sem.)</td>
<td>6,8 % (6/66) x 75</td>
</tr>
</tbody>
</table>

### Module Leader

- **Prof. Dr. Dechange**
- **M.Sc. Anna-Maria Muck**

### Literature

- Christian Majer, Luis Stabauer: social competence im Projektmanagement (in
<table>
<thead>
<tr>
<th>German), Goldegg Verlag 2010, ISBN978-3-902729-31-6</th>
</tr>
</thead>
</table>
Module D Transversal Skills

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94041</td>
<td>Sem. 1</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required course</td>
<td>English</td>
<td>Annually - WT</td>
<td>4</td>
</tr>
</tbody>
</table>

1. Course Title

<table>
<thead>
<tr>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
</tbody>
</table>

2. Content

The course is a tailored program to provide several smaller training units to the students. In the initial set up of the master a selection of up to 6 courses are offered. Students have to choose at least 2. For students without at least German A1, the German course is mandatory. More can be added according to the analysis of the needs of actual students:

1. Research Methods and Tools – part A (RMT-A): Introduction to scientific methods and tools in the PM domain. Furthermore, analysis of relevant scientific trends and communities. Students will be prepared via the sequence of RMT-A and RMT-B to publish a first paper at the annual Dortmund International Research Conference.

2. Cross-Border Project A: During the November Master block week or a workshop at a partner university, projects with teams of students from several partners are formed. They conduct projects, e.g. on industry cases.

3. Intercultural Training and introduction to a partner country: Specifically for the partner countries Spain, Norway, Lithuania, Belgium and Ukraine preparation courses are conducted to motivate students for exchange.

4. ECDL Word/Powerpoint: students who lack relevant IT skills can take part in the preparation courses for the European Computer Driver License at FH Dortmund and do the respective exams.

5. International Project Communication 1 (German A1): A language certificate of German at least on level A1 has to be provided at the end of the semester. Respective courses are organized and embedded into the weekly schedule.

6. International Project Communication 1e (English C1): For students with sufficient German knowledge, the English C1 certificate can be obtained.

3. Learning Outcomes / Competencies

3.1 Professional Competencies

3.1.1 Knowledge

The students can

- explain research methods and tools of the PM domain
• explain and compare the culture of different partner countries
• explain tools like MS Word and MS Powerpoint
• use German vocabulary and grammar at least on A1 level
• use English vocabulary and grammar at least on C1 level

3.1.2 Skills
The students are able to
• apply research methods and tools of the PM domain
• execute smaller cross-border projects in international teams
• understand the culture of different partner countries and adapt to it
• use tools like MS Word and MS Powerpoint
• speak, understand, read and write German at least on A1 level
• speak, understand, read and write English at least on C1 level

3.2 Personal Competencies
3.2.1 Social Competencies
• Students train to cooperate in a cross-border project with international students.
• Students learn to adapt and to cope with different European cultures
• Students learn to communicate with people from different countries

3.2.2 Autonomy
Students take decisions on the project execution based on their judgement and on team consensus. They independently set their priorities in a given course portfolio.

4 Teaching and Training Methods
2. Cross-Border Project A: project and presentation
3. Intercultural Training and introduction to a partner country: lecture
4. ECDL Word/Powerpoint: tool training
5. International Project Communication 1 (German A1): language training
6. International Project Communication 1e (English C1): language training

5 Prerequisites for Admission
Formal: -
Knowledge and Competencies: -

6 Assessment
7. Research Methods and Tools – part A (RMT-A): oral or written exam
9. Intercultural Training and introduction to a partner country: oral or written exam
10. ECDL Word/Powerpoint: written (computer based) test leading to official certificate
11. International Project Communication 1 (German A1): official language certificate obtained from a language school
12. International Project Communication 1e (English C1): official language
<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
</table>
| 7 | **Requirements for Award of Credits**  
Successful completion of at least 2 out of 6 courses |
| 8 | **Module used in other programmes**  
Master Digital Transformation, Master Embedded Systems |
| 8 | **Weighting of the mark for the final grade**  
6.8% (6/66) x 75 |
| 10 | **Module Leader**  
Prof. Dr. Wolff |
| 11 | **Literature**  
Specific material for each course |
Module E Quality Management and Standards

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94051</td>
<td>Sem. 1</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required course</td>
<td>English</td>
<td>Annually - WT</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1</th>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Standards and Mainstreaming</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Managing Quality</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
</tbody>
</table>

2 Content

Standards and Mainstreaming

This course is a core element of the study programme with strong links to most other courses. The course gives an overview of standards in general and going on with important standards in project management. Standards of the International Organization for Standardization, and standards of project management associations like IPMA, PMI, AXELOX, AIMP, and APM are discussed.

The scope, the differences and the application of standards as well the different project management approaches are in the focus of the course.

This course mainly covers the following topics

- Standards in general
- Overview and differences of Project Management standards
- ISO 21.500
- PMBOK
- ICB
- Prince2
- SCRUM
- Further standards used in Project Management (ISO standards)
- Characteristics of company standards

Managing Quality

This course provides an introduction to quality management. Principles of quality management shape project management, principles like: Customer focus, leadership, involvement of people, process approach, system approach to management, and factual approach to decision making. For some of these principles the core area is in other courses like MP06 on human resource management or MP14 on creativity and decision making. In MP08 there is a main focus on processes and systems. Methods and tools for the description of processes are analysed and applied. Event process chains and business process
management are included. Tools like ARIS, ARIS express, and Visio are used.

Quality management is a knowledge area of project management according to PMBOK for example. Concepts and processes of this knowledge area are discussed.

Quality management standards are discussed, the ISO9000 family and also EFQM. A special role plays ISO 10006 with guidelines for quality management in projects. In addition, concepts as Six Sigma, Total Quality Management, Lean Project Management and the Project Excellence Model will be introduced.

Quality management processes are developed in case studies, as well modules of a quality system and a quality manual.

In addition, special emphasis is laid on the modern understanding of quality management for projects based on scientific literature.

3 Learning Outcomes / Competencies

3.1 Professional Competencies
3.1.1 Knowledge

Standards and Mainstreaming

The students can explain

- the core aspects of standards in general and in project management,
- the core concepts of PMBOK (knowledge areas, process groups and processes – and important links among processes),
- the concepts of ISO 21.500, 9000, ISO 14000, ISO 26000 and the links among these standards,
- The main characteristics of The ICB concept
- The main characteristics of PRINCE2
- The main characteristics of SCRUM
- the role of standards in the description and certification of competences,
- The benefits of company Project Management standards

Managing Quality

The students are able to explain

- core issues of quality management,
- principles and process of quality management according to ISO,
- the concept of a quality system,
- structure and content of a quality manual,
- concepts and processes of the knowledge area of quality in project management standards,
- core methods and tools of quality management (cause-effects analysis, failure mode effects analysis, etc.),
- methods and tools for the description and for the development of processes (EPC, BPM, etc.).
- relevant theories and concepts about TQM, Six Sigma, Lean Project Management and the Project Excellence Model
- relevant concepts and methods from recent and core project management and quality management publications
3.1.2 Skills
Standards and Mainstreaming
The students are able to

- analyse standards, compare standards and detect gaps and weaknesses,
- adapt standards and guidelines for projects based upon the international standards,
- develop processes for project management and select and apply appropriate tools and techniques supporting these processes.
- Apply standards in project management

Managing Quality
The students are able to

- apply methods and tools of quality management (cause-effects analysis, failure mode effects analysis, etc.) in selected cases,
- apply methods and tools for the description and for the development of processes (EPC, BPM, etc.) in selected cases,
- design a limited quality system in a case study
- critically analyze and follow up on scientific publications in major project management and quality management journals

3.2 Personal Competencies
3.2.1 Social Competencies
The Students can/know/apply

- handle complexities while working in international teams,
- Students develop an attitude to project management according to standards
- Students show a quality attitude according to standards
- Students manage projects based on structured and well defined processes and in depth analysis
- Students can achieve high effectiveness and efficiency in running complex projects
- a deep understanding of the core competencies according to Project Management Standards (PMBoK; ICB or similar standards)

3.2.2 Autonomy
The Students can/know/apply

- manage and transform work or study contexts that are complex, unpredictable and require new strategic approaches,
- reflect operational challenges of a company in the background of social values,
- the interplay between economic regulation and institutional framework and the strategic outline of a company and is able to derive an own mind on it,
- work out independent projects and ideas and can do what is necessary to carry out a sustainable management initiative,

4 Teaching and Training Methods
Lectures incl. practitioners’ best practices, Interactive case studies, Seminar, Case studies, (Short) presentations, Results-oriented presentations in oral and written form

- Lectures introducing concepts, methods and tools
- Group work to practice concepts and methods, to develop skills and to work on case studies
- Semester assignments or scientific papers to add individual contributions
- Presentations to communicate results

### 5 Prerequisites for Admission

**Formal:** -

**Knowledge and Competencies:** -

### 6 Assessment

- 50% contributions within the course (homework, group work, presentations, case studies)
- 50% written or oral examination at the end of the course

### 7 Requirements for Award of Credits

Successful completion of examination, Presentation (individual / group)

### 8 Module used in other programmes

### 8 Weighting of the mark for the final grade

- EuroMPM (3 Sem.): 6.6% (6/66) x 73
- EuroMPM (4 Sem.): 6.8% (6/66) x 75

### 10 Module Leader

Prof. Dr. Dechange

Nuseibah

### 11 Literature

**Standards and Mainstreaming**

- IPMA (2015), ICB 4.0
- Schelle, Heinz; Ottmann, Roland; Pfeifer, Astrid: Project Manager, GPM 2006.
- http://agilemanifesto.org/iso/de/
- ISO - selected documents.
- AXELOS - selected documents
- SCRUM Guide,

**Managing Quality**

Most course materials are available in ILIAS (including quality management standards) and additional web portals - a few books to mention here:


Schelle, Heinz; Ottmann, Roland; Pfeifer, Astrid: Project Manager, GPM 2006.


**Additional reading:**


<table>
<thead>
<tr>
<th><a href="https://doi.org/10.1002/qre.769">https://doi.org/10.1002/qre.769</a></th>
</tr>
</thead>
</table>
## Module F International Communication and Change Management

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94061</td>
<td>Sem. 2</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required course</td>
<td>English</td>
<td>Annually - ST</td>
<td>4</td>
</tr>
</tbody>
</table>

### 1 Course Title

<table>
<thead>
<tr>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td>International Co-operation and Communication</td>
<td>30</td>
<td>60</td>
<td>90</td>
</tr>
<tr>
<td>Change Management</td>
<td>30</td>
<td>60</td>
<td>90</td>
</tr>
</tbody>
</table>

## 2 Content

### International Co-operation and Communication

In international projects, people from various cultures need to co-operate in a **situational context**, and in such a context, many differing views on values, methods, procedures and so forth come together in people's individual **role behaviours**. The essential co-ordination of role behaviours in an international project depends on an adequate understanding of such behaviours both in their verbal and non-verbal forms.

People's role behaviour is influenced by the way they understand, and respond to, the situational context, and their perspective of this has as a rule been developed during their enculturation in a particular community. As a result, they are strongly influenced by the notions prevalent in their culture. Understanding other people's role behaviour can therefore not be separated from understanding cultural differences in the way people interpret and ascribe meaning to situational contexts.

This course therefore focuses on the situational context of international projects, especially from differing cultural perspectives and their effects on role behaviours.

Topics include

- Matsumoto's template of situations
- Senge and Argyris' Ladder of Inference
- Human universals
- Culture and personality
- Understanding and assessing role behaviour
- Understanding situational contexts
- The meaning of settings
- The roles of participants
- The meaning of social roles
- Expectations and emotions
- The nature and role of normative behaviours

### Change Management

Project management and change management are strongly linked.
Projects are often initiated because there is a need for changes in an organization. It must be checked which kind of changes an organization is willing and able to follow.

Projects in many cases cause changes in organizations. The impact of projects on organizations and all stakeholders has to be checked.

Change management has a technical and organizational side dealing with changes in processes, in roles and responsibilities. Change management has also a human side - and project managers must check if people effected by a project will follow and are able to follow. In many cases the human side is more difficult and risky than the technical or organizational side.

At the technical side of change management we have to deal with change requests. Changes in projects must be identified, checked, and confirmed.

### 3 Learning Outcomes / Competencies

**3.1 Professional Competencies**

**3.1.1 Knowledge**

**International Co-operation and Communication**

The students are able to
- Explain the components of situations of interaction
- Explain the relationship between role behaviour and situational context
- Explain the understanding of role behaviours as the re-construction of mental processes through observing behaviour
- Explain the role of culture in the attribution of meaning to situational contexts and role behaviours

**Change Management**

The students can explain
- core aspects of changes - types of changes, needs and reasons for change, aims of change,
- the role of change drivers, change opponents and change agents,
- an organizational change by using object role models describing the situation before and after changes,
- the role of stakeholders in change management and their responsibilities, interests and impacts,
- how to manage a change process, how to deal with change requests,
- impact analysis and sensitivity analysis,
- the role of value management in change management.

**3.1.2 Skills**

**International Co-operation and Communication**

The students are able to
- Analyse descriptions of proto-typical situational contexts
- Analyse differences in the way cultures attribute meanings to situational contexts and role behaviours
- Analyse their own and others’ perspectives of situational contexts and role
behaviours
• Analyse concrete situational contexts in which they interact with others
• Apply their insights when managing project-related co-operation in international situational contexts

**Change Management**
The students are able to
• analyse the main reasons and perspectives of changes in selected cases,
• analyse the impact of changes by influence analysis and sensitivity analysis in selected cases,
• prepare change by using simulation models in selected cases,
• develop change management concepts in selected cases.

### 3.2 Personal Competencies

#### 3.2.1 Social Competencies

**International Co-operation and Communication**
The Students
• develop a deeper understanding of their own and others’ role behaviours
• develop fresh perspectives of situational contexts by escaping from the “ladder of inference”
• can negotiate differences in the assessment of role behaviours
• know how to optimise situational contexts for international co-operation
• can successfully participate in teams in a results-oriented fashion, and lead and coordinate such teams,
• can present and defend team results in a complex and demanding environment.

#### 3.2.2 Autonomy

**International Co-operation and Communication**
The Students
• Can identify the challenges of international co-operation and can develop strategies to meet them
• Are able to interpret information about different cultures and can assess how cultures are likely to affect situational contexts in international projects
• Are able to distinguish between personality characteristics and cultural characteristics and avoid stereotyping
• Are aware of the emotional responses likely to emerge in situations of international co-operation and know how to deal with them.

**Change Management**
The Students can/know/apply
• manage and transform work or study contexts that are complex, unpredictable and require new strategic approaches,
• reflect operational challenges of a company in the background of social values,
• the interplay between economic regulation and institutional framework and the strategic outline of a company and is able to derive an own mind on it,
• work out independent projects and ideas and can do what is necessary to carry out a sustainable management initiative,
<table>
<thead>
<tr>
<th></th>
<th>Teaching and Training Methods</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>International Co-operation and Communication</td>
</tr>
<tr>
<td></td>
<td>• Lectures introducing concepts and methods</td>
</tr>
<tr>
<td></td>
<td>• Class discussions</td>
</tr>
<tr>
<td></td>
<td>• Group work to practice concepts and methods, to develop skills and to work on case studies</td>
</tr>
<tr>
<td></td>
<td>• Home work to add individual contributions</td>
</tr>
<tr>
<td></td>
<td>• Presentations to communicate results</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Prerequisites for Admission</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Formal: -</td>
</tr>
<tr>
<td></td>
<td>Knowledge and Competencies: -</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>International Co-operation and Communication</td>
</tr>
<tr>
<td></td>
<td>• 50% contributions within the course (presentations)</td>
</tr>
<tr>
<td></td>
<td>• 50% written examination at the end of the course (60 minutes)</td>
</tr>
<tr>
<td></td>
<td>Change Management</td>
</tr>
<tr>
<td></td>
<td>• 50% contributions within the course (homework, group work, presentations, case studies)</td>
</tr>
<tr>
<td></td>
<td>• 50% written or oral examination at the end of the course</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Requirements for Award of Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Successful completion of examination, Presentation (individual / group)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Module used in other programmes</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Weighting of the mark for the final grade</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>EuroMPM (3 Sem.): 6,6 % (6/66) x 73</td>
</tr>
<tr>
<td></td>
<td>EuroMPM (4 Sem.): 6,8 % (6/66) x 75</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Module Leader</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Drs. De Jongste Torvatn</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Literature</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>International Co-operation and Communication</td>
</tr>
<tr>
<td></td>
<td>• Burgoon, Judee K.; Ebesu Hubbard, Amy S.: Cross-cultural and intercultural</td>
</tr>
</tbody>
</table>


Change Management

- Trompenaars, Fons; e.a.: Managing Change – across corp. cultures, 2004
- Gardner, Howard: Changing Minds, 2004
## Module G Digital Transformation

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94071</td>
<td>Sem. 2</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required course</td>
<td>English</td>
<td>Annually - ST</td>
<td>4</td>
</tr>
</tbody>
</table>

### 1. Course Title

<table>
<thead>
<tr>
<th></th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Digital Transformation Projects</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
<tr>
<td>IT for Project Management</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
</tbody>
</table>

### 2. Content

This course addresses two aspects related to project management and digital transformation. The first aspect is that the digital transformation is subject to projects. The digital change is planned, organized, managed and executed with projects. Therefore, prospective project managers need to understand the basic concepts of the digital transformation as a major trend. They need to know what they manage to be successful.

The second aspect is that the digital transformation has implications of the processes, methods and tools in project management. Projects are managed by using digital tools and by establishing virtual organizations. Digital tools enable project managers to work in a new way which is often much more agile than in the past. The competence for using such tools and selecting the right IT environment for a project is crucial.

1. **Digital Transformation**
   1.1 Introduction
   1.2 Modern IT Concepts
   1.3 Concept of the Information Supply Chain
   1.4 Digital Business Ecosystems

2. **Managing Digital Change**
   2.1 Characteristics and Challenges of Digital Change
   2.2 Project Management in for Digital Change
   2.3 User and Stakeholder Involvement in Digital Change

3. **IT Tools for Project Management**
   3.1 Tools for Planning and Risk Management
   3.2 Tools for Data Analytics
   3.3 Tools for Collaboration in Teams
   3.4 Tailoring tool environments to project needs
### 3 Learning Outcomes / Competencies

#### 3.1 Professional Competencies

**3.1.1 Knowledge**
The students can

- explain core IT concepts and technologies
- explain and compare information supply chains
- explain digital business models
- explain methods for user participation in the process
- knows relevant IT tools for planning, data analysis and collaboration

**3.1.2 Skills**
The students are able to

- analyze information supply chain
- analyze and understand digital business ecosystems
- develop tailored processes for managing IT projects
- use IT tools for project management
- understand IT environments for collaboration in virtual teams

in a given context in the course.

#### 3.2 Personal Competencies

**3.2.1 Social Competencies**
Students train to cooperate in a virtual team via collaboration tools.

**3.2.2 Autonomy**
Students take decisions on the setup of IT environment for project management based on their judgement and on team consensus.

### 4 Teaching and Training Methods
Students will be introduced to technologies, knowledge and tools by lectures and online-material (e.g. tutorial). They will gain practical skills by using IT tools.

- Lectures introducing concepts, methods and tools
- Group work in using tools and operating tool environments
- Home work to add individual contributions by doing a scientific analysis on topics in the context of information supply chains, digital business ecosystems and managing digital change
- Presentations to communicate results

### 5 Prerequisites for Admission

**Formal:** -

**Knowledge and Competencies:** relevant skills and knowledge in PC based and cloud based IT tools (e.g. Office, Database, MS Project, SAP)

### 6 Assessment

- 50% contributions within IT tool tutorials and trainings (e.g. passing ECDL
<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>exams, providing training certificates)</td>
</tr>
<tr>
<td></td>
<td>• 50% written or oral examination at the end of the course</td>
</tr>
<tr>
<td><strong>7</strong></td>
<td><strong>Requirements for Award of Credits</strong></td>
</tr>
<tr>
<td></td>
<td>Successful completion of examination and tool trainings</td>
</tr>
<tr>
<td><strong>8</strong></td>
<td><strong>Module used in other programmes</strong></td>
</tr>
<tr>
<td><strong>8</strong></td>
<td><strong>Weighting of the mark for the final grade</strong></td>
</tr>
<tr>
<td></td>
<td>EuroMPM (3 Sem.): 6,6 % (6/66) x 73</td>
</tr>
<tr>
<td></td>
<td>EuroMPM (4 Sem.): 6,8 % (6/66) x 75</td>
</tr>
<tr>
<td><strong>10</strong></td>
<td><strong>Module Leader</strong></td>
</tr>
<tr>
<td></td>
<td>Prof. Dr. Reimann</td>
</tr>
<tr>
<td></td>
<td>Prof. Dr. Wolff</td>
</tr>
<tr>
<td><strong>11</strong></td>
<td><strong>Literature</strong></td>
</tr>
<tr>
<td></td>
<td>CERP-IoT: Vision and Challenges for realizing the Internet of Things, European Union, 2010</td>
</tr>
<tr>
<td></td>
<td>J. Clarke, N. Suri, A. Sharma: Trust and security of the Internet of Things (IoT), BIC Discussion Paper, Coordinated by Waterford Institute of Technology, Cork Road, Waterford, Ireland, 2012</td>
</tr>
<tr>
<td></td>
<td>G. Kortuem, F. Kawsar F: Market-based user innovation in the Internet of Things. IEEE Conference “Internet of Things (IOT)”, Tokyo, 2010</td>
</tr>
</tbody>
</table>
## Module H Leadership & Teams

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94081</td>
<td>Sem. 2</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture Required course</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required course</td>
<td>English</td>
<td>Annually - ST</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1</th>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Leadership &amp; Teams</td>
<td>60</td>
<td>120</td>
<td>180</td>
<td>4</td>
</tr>
</tbody>
</table>

### 2 Content
- Introduction: Human Resource Management in Projects
- The Role of Human Resources in Projects
- Key Functions of Human Resource Management in Projects
- Human Resource Planning, Selection, Performance Management, Training
- Team Building
- Motivation, Engagement, and Commitment
- Leadership
- Communication
- Organizational Development and Change Management
- Health and Safety

**Course description:**
Professional Human Resource Management is a crucial factor for every project's effectiveness and success. However, even today it is often still underestimated. Human Resources for projects must be selected carefully and qualified accordingly. Building and developing a proper project team is one of the key success factors. Leadership in projects without having disciplinary responsibility is probably one of the most challenging leadership roles you can take in an organization. Leadership styles themselves shape the framework of collaboration within a project. Moreover, the application of soft skills is essential for every modern project manager and an important success factor (e.g. use of conflict management skills, intercultural or remote communication, negotiation).

This course aims to familiarize students with current approaches in Human Resource Management in Projects - including the respective recent research fields. It illustrates and elaborates how students can apply their HRM knowledge and skills for own future projects.

### 3 Learning Outcomes / Competencies

#### 3.1 Professional Competencies

#### 3.1.1 Knowledge

The students can/know/apply
• the importance and crucial role of Human Resource Management in Project Management,
• key functions and concepts of HRM and their impact on the project’s success (like employee planning, recruitment/ resourcing, selection, performance management, remuneration, training and development)
• core issues of human resource organization in projects, e.g. approaches and activities for team building and managing,
• different approaches on how to influence motivation and engagement effectively,
• the specific leadership role in project management and how to cope with it successfully,
• concepts of managing oneself,
• important soft skills and tools in project management like feedback, conflict management, principles of intercultural or remote communication,
• the International Labour Standards on Occupational Safety and Health.

3.1.2 Skills

The Students can/know/apply
• manage varying HR-specific challenges in projects by applying adequate tools and methods in different HR functions (identifying HR competencies, job analysis, job description, recruitment, selection, performance management etc.),
• develop tailored concepts for the organization of human resources in a project,
• team building principles and adapt them to specific situations,
• different concepts of motivation to influence individual team members and the team as a whole,
• different leadership roles suitable for the situation and the respective team members,
• how to manage themselves also in challenging project situations under pressure,
• different communication styles depending on the target group / stakeholders,
• manage diverse teams and are able solve conflicts in projects based on current methods and tools.

3.2 Personal Competencies
3.2.1 Social Competencies

The Students can/know/apply
• handle work or study contexts that are complex, unpredictable and require new strategic approaches,
• how to compose an efficient team with the help of competence management
• lead and coordinate both teams and themselves as an individual in the team in a motivating and results-oriented way,
• how to cope with complexities while working in diverse international teams,
• improve cooperation and in and among groups while applying appropriate methods, tools and soft skills,
• persuasively present individual and team results that refer to complex and demanding assessments/conditions.
### 3.2.2 Autonomy

The Students can/know/apply

- try, apply and further develop appropriate concepts of HRM in project management,
- reflect themselves in their future project management role in order to develop individual leadership approaches, -roles and –styles in project management,
- link their experiences and knowledge in HRM with other project-related topics / principal company issues and discuss how to handle potential frictions successfully

### 4 Teaching and Training Methods

Lectures incl. practitioners’ best practices, interactive case studies, group working activities, role plays, short presentations, results-oriented presentations in oral and written form

- Lectures introducing theoretical frameworks, concepts, methods and tools
- Group work to practice concepts and methods, to develop skills and to work on case studies
- Home work to add individual contributions
- Presentations for communication, discussion and reflection of results

### 5 Prerequisites for Admission

**Formal:** -

**Knowledge and Competencies:** -

### 6 Assessment

- Examination (60 minutes) (75%) and
- Continuous assessment (coursework assignment – 5 pages, presentation – 30 min.) (25%)

### 7 Requirements for Award of Credits

Successful completion of examination and assessment in course (presentation individual / group)

### 8 Module used in other programmes

### 8 Weighting of the mark for the final grade

- EuroMPM (3 Sem.): 6,6 % (6/66) x 73
- EuroMPM (4 Sem.): 6,8 % (6/66) x 75
<table>
<thead>
<tr>
<th>10</th>
<th><strong>Module Leader</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Prof. Dr. Kiunke</td>
</tr>
<tr>
<td></td>
<td>Prof. Dr. Wetekamp</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>11</th>
<th><strong>Literature</strong></th>
</tr>
</thead>
</table>
## Module I Multi-Project Management and Organisation

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Sem. 2</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required course</td>
<td>English</td>
<td>Annually - ST</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1</th>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Multi-Project and Project Portfolio Management</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Project and Program Organisation</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
</tbody>
</table>

### Content

#### Multiproject Management and Portfolio Management

Multi Project Management (MPM) encompasses all management activities for selection, prioritisation, planning, balancing, and controlling several projects in an organization.

The portfolio of a company in the sense of Project Portfolio Management (PPM) is a collection of components (projects, programs, other work to be done) to reach the strategic business objectives of the company.

Programs are collections of components (projects, other work to be done) with a common goal.

This course shows how projects are embedded in programs and portfolios, and how to manage programs and portfolios - the main focus lies on programs and program management. The course follows the standards of PMI, Anxeloss, and ICB.

This course deals with:
- Main characteristics of Multi-project Management
- Differentiation from Portfolio Management and programs
- Different functions and areas of MPM, e.g. Resource Management
- Risk Management
- Characteristics and concept of Project Portfolio Management
- Organisation of MPM
- Concept of resource management
- The PMO concept

#### Project and Program Organisation

This course deals with
- organizational structures of projects and programs, including project management office
- roles and responsibilities of project team members
- competencies of project team members
- stakeholders and the project environment.
Roles and responsibilities in projects are linked to competences to meet the requirements for roles and responsibilities in projects.

The course “Project Organisation” encompasses but not limited to:

1. Various aspects of organizations in the context of projects
   - Projects embedded in a single company - a company shaped by ongoing activities
   - Projects in a projectized organization
   - Projects based upon a consortium or a joint venture - companies in projects
   - Projects in programs and portfolios
   - Project organization and the project life cycle

2. Types of organizations
   - Functional organization
   - Projectized organization
   - Matrix organization
   - Organizational structures including product development and ongoing production
   - Organizational aspects of consulting groups
   - Organizational aspects of other company groups
   - Organizational aspects of joint ventures

3. Organizations for special kinds of projects
   - Organizations for conferences
   - Organization for marketing events
   - Event management
   - Organizations for agile project management

4. Roles and responsibilities in organizations
   - Overview of roles and responsibilities along the list of stakeholders
   - The impact of roles and responsibilities
   - Description of responsibilities according to defined formats (RACI-Format: R Responsible, A Accountable, C Consult, I Inform; and further formats)
   - Description of roles and responsibilities based upon ORM (Object-Role-Models)
   - Problems regarding overlapping roles and missing role assignments.
   - Roles and responsibilities in changing organizations

### 3 Learning Outcomes / Competencies

#### 3.1 Professional Competencies

#### 3.1.1 Knowledge

**Multi-Project and Portfolio Management**

The students are able to explain

- the core concepts of projects, programs, and portfolios
- the characteristics of Multi Project Management
- the characteristics of Project Portfolios
- the characteristics of Project Portfolio Management
- the core concepts and roles of PMO (Project Management Office)
Project and Program Organisation

The students are able to explain

- core aspects of organizations in companies and projects, including the consortium or joint venture for complex projects.
- concepts of functional organization, projectized organization and matrix organization.
- the core issues of project organization: Project manager, project team, organizational environment, etc.
- most types of stakeholders in projects and organizations and their roles, responsibilities, interests and impacts.
- the importance of stakeholders: support - resistance, trust - betrayal, openness - closeness, power - weakness, their priorities, and their communication.
- which competences are needed in projects based upon international standards (ICB, PMCD, etc.)
- competences to achieve roles in projects
- the impact of programmes and portfolios on project organization. They can explain the role of
- special organizational units like Project Management Offices - PMOs.
- standards of project organizations - like IEEE standards for conferences (to run as projects).
- the differences the classical approaches of project organization and the approaches in agile project management (SCRUM, etc.).

3.1.2 Skills

Multi Project and Portfolio Management

The students are able to

- analyse programs and portfolios,
- develop elementary programs and portfolios,
- develop processes for programs and portfolios,
- apply selected methods and tools for program and portfolio management - regarding scope management or risk management
- distinguish between the PPM point of view on the one hand and the strategic management point of view on the other hand, design a PMO (Project Management Office).

Project and Program Organisation

The students are able to

- develop a stakeholder analysis in projects and organizations showing roles and responsibilities, interests and impacts, and the complex network of relationships in selected cases.
- develop concepts for the organization of a project in selected cases.
- develop competence models for a project in selected cases.
- detect and solve conflicts in projects and organizations based upon a deep analysis of roles and responsibilities using object role modelling, cause effects analysis, and further methods and tools in selected cases.
- detect the limits, opportunities and risks in the classical approaches of project organization and the approaches in agile project management (e.g. SCRUM) in selected cases.
• develop concepts to change project organization based upon a deep analysis of roles and responsibilities in selected cases.

• Completeness - regarding knowledge areas and concepts (types of organizations, types of stakeholders, competencies, ...)

• Analysis - analyse roles and responsibilities in a given project/organization (basic results on roles and responsibilities - detecting gaps and overlaps - covering gaps and removing overlaps)

• Analysis - analyse influences in a given project/organization (basic results dealing with strong and weak influence - detection of critical cycles - detection of temporal aspects of influences)

• Analysis - analyse competencies in a given project/organization (basic results on competencies needed - multiple perspectives of competencies)

• Analysis - detect conflicts in a given project/organization (basic conflicts - hidden conflicts)

• Concept building - develop a concept for the organization of a project (elementary concept - medium concept - complex concept)

• Concept building - develop a concept for a competence model for a project (poor concept - appropriate concept including most important aspects - advanced concept)

• Problem solving - solve the problems detected - regarding overlapping roles missing role assignments and further issues (basic solution - advanced solution)

**3.2 Personal Competencies**

**3.2.1 Social Competencies**

The Students can/know/apply

• lead and coordinate teams in a results-oriented way,

• present and prudently defend team results in a complex and demanding environment,

• improve cooperation among human resource in projects and organizations based upon appropriate policies and strategies,

• handle complexities while working in temporary organisation,

• develop team competencies among the members,

**3.2.2 Autonomy**

Students can/know/apply

• manage and transform work or study contexts that are complex, unpredictable and require new approaches,

• reflect operational challenges of a project, a permanent organisation in the background of social values,

• analyse and develop standards for a company

**4 Teaching and Training Methods**

e.g:

Lectures incl. practitioners’ best practices, Interactive case studies, Seminar, Case studies, (Short) presentations, Results-oriented presentations in oral and written form

• Lectures introducing concepts, methods and tools

• Group work to practice concepts and methods, to develop skills and to work on
39

<table>
<thead>
<tr>
<th>5</th>
<th>Prerequisites for Admission</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Formal: -</td>
</tr>
<tr>
<td></td>
<td>Knowledge and Competencies: -</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>6</th>
<th>Assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>50% contributions within the course (homework, group work, presentations, case studies)</td>
</tr>
<tr>
<td></td>
<td>50% written or oral examination at the end of the course</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>7</th>
<th>Requirements for Award of Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Successful completion of examination, Presentation (individual / group)</td>
</tr>
</tbody>
</table>

| 8 | Module used in other programmes |

<table>
<thead>
<tr>
<th>8</th>
<th>Weighting of the mark for the final grade</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>EuroMPM (3 Sem.): 6,6 % (6/66) x 73</td>
</tr>
<tr>
<td></td>
<td>EuroMPM (4 Sem.): 6,8 % (6/66) x 75</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>10</th>
<th>Module Leader</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Prof. Dr. Dechange</td>
</tr>
<tr>
<td></td>
<td>Dr. Erasmus</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>11</th>
<th>Literature</th>
</tr>
</thead>
<tbody>
<tr>
<td>References</td>
<td></td>
</tr>
<tr>
<td>---------------------------------------------------------------------------</td>
<td></td>
</tr>
</tbody>
</table>
Module J Project Finance, Procurement, Legal Aspects

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94091</td>
<td>Sem. 2</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elective course</td>
<td>English</td>
<td>Annually - ST</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Week 1</th>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Project Finance</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Legal Aspects in Project Management: Contracts, Procurement and further Issues</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
</tbody>
</table>

2 Content

Project Finance

Project finance mainly deals with raising of finance for capital investment project where the project has to repay the loan from its operations. The overall aim of this course is to help students to use financial information to improve their decisions as project managers and to learn and apply tools that maximize value. This course provides a broadly-based introduction to the study of project Finance. The course introduces the knowledge of project finance and financial principles to consider and appreciate solutions to gaining finances and funds allocation and contribute to discussions. The course includes case studies and home exercises to develop knowledge, skills and competences of students through real situations and by introducing different scenarios.

In the introductory part of the course the students will be provided with the basic terminology in the field of Project Finance. The role of financial manager related to acquisition of financing, investment and project finance will be discussed. Goal of a firm will be highlighted along with the key characteristics of project financing. Why it is important to understand project finance and the advantages and disadvantages of project financing will be elaborated.

In the second part the concepts related to the time value of money, project investment appraisal techniques, interest rates, multiple compounding, dynamic and static method of project evaluation will be provided. Small class exercises will be conducted to illustrate decision making based on NPV, IRR, Annuity, Annuity due, perpetuity etc. Students will learn about the basic tools of valuations and their possible limits by using them for the measurement of a project's return. Based on that insight, new tools applicable to the field of Project Finance will be involved.

In order to give broader understanding of financial aspects different forms of business incorporations including sole trader, partnership and corporations will be discussed. The students will be introduces with the basic financial statements including income statement, balance sheet, cash flow statement and statement of owners’ equity. The
main components of the individual financial statement will be briefly discussed. Based on the form of incorporation different financing options will be discussed along with the advantages and disadvantages. Students will also learn about the different possible risks in a project and how to identify and classify, assess, mitigate and allocate them.

In the later part different forms of debts, secured debts, collateral etc. will be discussed. The cost of the debt will be elaborated including the discussion on the fluctuation on the cost of debt based on international credit ratings. Bonds and their different types including zero coupon bond, premium bond, discounted bond, euro bond etc. will be discussed. Calculation related to bond valuation at maturity and before maturity will be done. The procedure to launch shares in the stock market (IPO) will be elaborated. Calculations will be done to find the share valuations. Discussions will be made related to issuance and buying of bonds and shares to raise finance and investment accordingly. Students will learn how to evaluate the capital structure of a project and understand which benefits debt can provide to the project.

Finally multinational financial management including exchange rate and trading in foreign market will be elaborated. Research papers/articles related to the project financing and related issues will also be discussed. The students will learn how exchange rate mechanism work and how the profitability of a project is affected by the variations in the exchange rates.

**Legal Aspects in Project Management: Contracts, Procurement, and further Issues**

Many legal aspects have to be considered in projects; aspects that can be clustered concerning the main stakeholders in projects:

- **Project team members** often are **employees** working in contracts shaped by their company or public organization on one side and by the conditions of labour law on the other side. Furthermore external consultants often work in a project hired on a service contract and of course also under the conditions of labour law.

- **Suppliers** submit products and services based upon contracts.

- **Projects** lead to results that are sold somehow to those who ordered these results - the **buyer**. There are many options what finally will be sold, outputs of a project, joint venture results, etc. Often many legal aspects have to be considered.

This course has the main focus on **contracts and procurement**. Further aspects like labour law will be mentioned but not discussed in detail.

Contract law is introduced based on the context of a contract: subject-matter, involved parties, contract types, contract features. Contract administration and claim management are discussed. The impact of contracts on projects is discussed, including special risks with contracts in projects.

Core issues of procurement are buying decisions, classification of commodities and services, supplier selection, contracting, delivery, etc. Procurement processes are discussed.

Finally international standards on procurement in project - the knowledge areas on procurement in PMBOK and in the PMI Guide on Program Management shape the
3 Learning Outcomes / Competencies

3.1 Professional Competencies
3.1.1 Knowledge

Project Finance
The students are able to
- explain what project financing is and what steps are involved in securing and managing it
- explain the difference between Corporate Finance and Project Finance
- describe the economic motivations of firms using Project Finance and explain why Project Companies represent optimal governance structures for certain kind of assets
- explain for which situations in general and in particular Project Finance might be an attractive mean of financing
- explain how to protect the corporate balance sheet from incremental distress costs by using Project Finance
- explain the relationship between project structure and both managerial incentives and value creation
- explain basic valuation tools and new tools applicable to Project Finance
- explain project selection methods for investment
- explain and discuss the role of time value in calculations, the use of computational aids, and the basic patterns of cash flow.
- explain the concept of future value and present value, their calculation for single amounts, and the relationship between them.
- explain the effect that compounding interest more frequently than annually has on future value and the effective annual rate of interest.
- explain the motives for key capital expenditure and the steps in the capital budgeting process.
- explain and define basic capital budgeting terminology
- explain the procedures involved in determining deposits needed to accumulate to a future sum
- explain how to identify, assess, mitigate and allocate risks of a project
- explain how Risk Management affects the value of a project.
- explain advantages and disadvantages of raising capital from loan, Bond and Shares
- explain exchange rate mechanism and currency value fluctuations

Legal Aspects in Project Management: Contracts, Procurement, and further Issues
The students are able to
- describe core issues of legal aspects in project management,
- explain contract types,
- explain different parties involved in contracts,
- explain core features of contracts: subject-matter, duration, validity, delivery, payment, etc.,
- explain special features of contracts: warranty, exclusion of liability, etc.,
- explain different cases of impairment of performance: contractual penalty, price reduction, compensation, termination, etc.,
- explain contract administration: phases, procedures, tools,
• explain claim management: individual claim, claim prevention,
• explain special risk associated with project contracts,
• explain core issues of procurement in projects: buying decisions, supplier selection, contracting, delivery, etc.,
• explain how to select commodities and services and potential suppliers,
• explain the procurement process: Information gathering, supplier contact, negotiation, shipment, payment, etc.,
• explain procurement according project management standards: knowledge area of procurement in PMBOK and in the Guide to Program Management, processes to run an control procurement in projects,

3.1.2 Skills

Project Finance
The students are able to
• differentiate between internal and external projects
• discover agency conflicts associated with a project
• build an effective governance structure for a project
• classify sponsor types, asset types, and country settings
• classify project risks
• model the forecasted cash flows of a Project as the basis of the economic analysis
• choose the optimal capital structure
• compute a financial model in order to evaluate the economic value of a certain project
• measure the returns of a project by using certain DCF and IRR methods
• interpret the results in terms of the validity as a sound decision basis.
• calculate both the future value and the present value of a mixed stream of cash flows
• to calculate the initial investment associated with a proposed capital expenditure
• calculate, interpret, and evaluate the payback period
• calculate, interpret, and evaluate the net present value (NPV)
• calculate, interpret, and evaluate the internal rate of return (IRR)
• find the future value and the present value of both an ordinary annuity and an annuity due, and the present value of perpetuity
• find the relevant operating cash inflows associated with a proposed capital expenditure
• determine the terminal cash flow associated with a proposed capital expenditure
• apply better tax treatment for the benefit of the project or project sponsor
• calculate, interpret, and evaluate different currency exchange rate and profit in the international currencies.

Legal Aspects in Project Management: Contracts, Procurement, and further Issues
The students are able to
• analyse contracts and check the impact of a contract,
• design a contract - and submit it as a proposal,
• select commodities and services and potential suppliers - applying classification of commodities and services,
• select suppliers,
- develop orders regarding all core issues (delivery, shipment, payment, etc.),
- manage the supply chain in projects,
- develop concepts for contracting,
- develop business rules for procurement.

### 3.2 Personal Competencies

#### 3.2.1 Social Competencies

The students can
- select appropriate source of getting finances and identify appropriate projects for investment
- lead to play a role in value maximization and taking financial decisions
- detect agency problems and conflicts associated with the project
- develop forecasts of the project cash flows of a project
- develop solution for gaining finances and funds
- detect problems associated with cash flow statement, balance sheet, income statement and statement of owners’ equity
- handle the tax variations
- handle project financial risks by mitigating them by taking appropriate measures
- determine relevant cash flows and the relevant discount rate for evaluating project feasibility
- present the role and use of capital budgeting techniques in the capital budgeting process
- detect issues related to issuance of shares and bonds
- develop a strategy to deal with the exchange rate risk

#### 3.2.2 Autonomy

The students can
- independently work with the provided financial information to take appropriate measures related to financing and investing decisions.
- apply gained knowledge about time value of money and tools like NPV and IRR for taking go/no go decisions related to particular project.
- choose an appropriate form of business incorporation based on the scope of the business and financial requirements of the project.
- analyse different sources of finance like Bonds and shares and develop a strategy for an appropriate capital structure.
- ensure the consistent cash flow to meet the financial needs of the project.
- manage and transform work or study contexts that are complex, unpredictable and require new approaches.
- reflect operational challenges of a project.
- the interplay between project and institutional framework and the strategic outline of a company and is able to derive an own mind on it.

### 4 Teaching and Training Methods

Lectures incl. practitioners’ best practices, Interactive case studies, Seminar, Case studies, (Short) presentations, Results-oriented presentations in oral and written form
- Lectures introducing concepts, methods and tools
- Group work to practice concepts and methods, to develop skills and to work on
### Prerequisites for Admission

**Formal:** -

**Knowledge and Competencies:** -

### Assessment

- 50% contributions within the course (workshops, homework, group work, case studies, 2-5 pages each)
- 50% written examination (60 minutes) at the end of the course

### Requirements for Award of Credits

Successful completion of examination, assignments, case studies, class work, home assignment some as an individual and some in group)

### Module used in other programmes

### Weighting of the mark for the final grade

EuroMPM: 5 % (6/90) x 75

### Module Leader

Prof. Dr. Dechange Khan

### Literature

#### Project Finance

**Legal Aspects in Project Management: Contracts, Procurement, and further Issues**


Weblinks:

- HBS Project Finance Portal: [http://www.people.hbs.edu/besty/projfinportal](http://www.people.hbs.edu/besty/projfinportal)
- Project Finance Magazine: [http://www.projectfinancemagazine.com](http://www.projectfinancemagazine.com)
- International Project Finance Association: [http://www.ipfa.org](http://www.ipfa.org)
- Risk in Project Finance: [http://riskybusiness.wordpress.com](http://riskybusiness.wordpress.com)
- Projects Monitor: [http://www.projectsmonitor.com](http://www.projectsmonitor.com)


Module J Management Systems and Audit

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94301</td>
<td>Sem. 2</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elective course</td>
<td>English</td>
<td>Annually - ST</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management Systems and Audit</td>
<td>60</td>
<td>120</td>
<td>180</td>
<td>4</td>
</tr>
</tbody>
</table>

2 Content

This course addresses the organisation of processes related to questions of health, safety and environment as well as energy. It especially focusses on the introduction and operation of international management norms which deal with these topics.

Managing safety, health and environmental issues is not only regulated by many laws and thus mandatory for most societies in the world, but also an important factor not to endanger a project. Besides the direct economic impact of failures in this area a consistent management of safety, health and environment shows a company’s attitude – and a project manager’s personal attitude – towards its employees and towards the society in general.

The use of energy and connected with it the ecologic impact of it are becoming more important for our future world. This is taken into account in legislation – not only in Germany – which focusses on replacing fossil fuels and enhancing the efficiency of energy use. A part of this legislation explicitly stresses the importance of efficient management processes by giving financial incentives.

Norms are used on a national and transnational basis to define internationally respected standards for technical equipment but also for management processes. Management of health and safety is dealt with in ISO 4500x, environmental management in ISO 1400x and energy management in ISO 5000x.

This course focusses on the implementation and operation of management processes for management systems and audit as given by the above mentioned norms. It also emphasis the integration of management systems and audit topics in project management.

After a general introduction and motivation, different laws and regulations (within and outside the EU) and different tools and techniques for project work are discussed. The international diversity of the students allows the comparison of rules and regulations and also of management traditions of different countries and companies.

Similarities and differences in the mentioned norms and their implementation are worked out. Tools and techniques to implement the norms and make efficient use of the created management structures are discussed. Special regard is taken in the advantages to not only implement one management norm but to implement a series of norms in an enterprise.

The course includes case studies and role play activities applying the theory in
situations arising from either the implementation of management structures in a company or from typical project management situations concerning questions of management systems and audit.

1. Theoretical Foundation
1.1 Management of Health, Safety and Environment
1.2 Energy Management
1.3 Management Traditions and Company Reports
1.4 Laws and Regulation
1.5 International Management Norms for Health, Safety, Environment and Energy
1.6 Project Management Basics

2. Practice/Case Studies
2.1 Definition of Case Studies/Role Plays
2.2 Management Tools and Techniques
2.3 Implementation and Operation of Management Norms
2.4 Health, Safety, Environment and Energy in Project Management

3 Learning Outcomes / Competencies

3.1 Professional Competencies

3.1.1 Knowledge
The students
• can explain the importance of management systems and audit management for a company
• know laws and regulation concerning these topics in Germany, Europe and beyond
• know the international management norms for management systems and audit and can explain the reasoning for and the structure of these norms
• can explain company responsibilities for management systems and audit and the elements of implementing management processes for these
• know management tools & techniques needed in project work

3.1.2 Skills
The students are able to
• analyze given sets of rules and regulations on management systems and audit
• implement management processes for management systems and audit
• analyze and establish concepts on management systems and audit in teams & projects
• develop and maintain management systems and audit processes and guidelines according to given company & country rules and regulations and international management practice
• develop a working culture in their projects or in their company as responsible for management systems and audit

3.2 Personal Competencies

3.2.1 Social Competencies
Students
• train to reflect on the impact of their work and their projects
• are able to lead discussions and bring conflicting ideas and goals to a consensus
• reflect on ecological, economic, societal, legal and political aspects as well as on the ethical aspects and compare these within the international and intercultural environment of the course

### 3.2.2 Autonomy

Students
• apply their judgement on controversial topics and learn to lead a team to a consensus

### 4 Teaching and Training Methods

• Lectures and e-learning material will introduce students to concepts, methods and tools
  • Group work using case studies and role plays will be used to work on the development and implementation of management processes concerning management systems and audit as well as integrating management systems and audit in project work.
• Homework to add individual contributions
• Presentations to communicate results

### 5 Prerequisites for Admission

**Formal:** -
**Knowledge and Competencies:** -

### 6 Assessment

• 75% contributions within the course (group and individual work in role play and case studies, individual paper on research topic)
• 25% written or oral examination at the end of the course

### 7 Requirements for Award of Credits

Successful completion of examination, scientific paper and presentation

### 8 Module used in other programmes

Master in Energy Systems (EST)

### 8 Weighting of the mark for the final grade

$6.8 \% \times 75$

### 10 Module Leader

Prof. Dr. Reimann
Prof. Dr. Füg

### 11 Literature

- ISO standards for ISO 4500x, ISO 1400x, ISO 5500x
- Laws and Regulation on Health, Safety, Environment and Energy
- Project Management:
  - HSE:
## Module J Digital Business Ecosystems

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94300</td>
<td>Sem. 2</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

### Type of lecture
- **Elective course**

### Language of instruction
- **English**

### Frequency
- **Annually - ST**

### Semester hours per week
- **4**

### Content

1. **Cybernetics and systems view**
   1.1 Biological Systems
   1.2 Cybernetics and Systems theory, social theories
   1.3 System models, e.g. Ropohl, Systems engineering
   1.4 Evolutionary and self-organizing systems

2. **Socio-economic view**
   2.1 Business Ecosystems
   2.2 Business processes, business models and value chains
   2.3 Innovation, competition and dynamics in business ecosystems
   2.3 Analysis of Case Studies

3. **ICT view**
   3.1 Information supply chain
   3.2 ICT architectures and tools for DBEs
   3.3 Efficiency and effectivity for DBEs
   3.4 Analysis of Case Studies

### Learning Outcomes / Competencies

3.1 **Professional Competencies**

#### 3.1.1 Knowledge

The students can

- explain the basics of cybernetics and systems theory
- explain and compare digital business models

---

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Digital Business Ecosystems</td>
<td>60</td>
<td>120</td>
<td>180</td>
<td>4</td>
</tr>
</tbody>
</table>
**3.1.2 Skills**
The students are able to

- analyze and develop value chains and information supply chains
- apply ICT tools for information supply chains
- develop tailored processes for DBEs

in a given context in the course.

**3.2 Personal Competencies**

**3.2.1 Social Competencies**
Students train to develop and discuss concepts in teams.

**3.2.2 Autonomy**
Students work in teams and set up DBE environments for their respective case study project.

**4 Teaching and Training Methods**
Students will be introduced to the relevant topics and to literature for further reading. Students will be guided through a case study project where they set up a small DBE for an example case. They form teams and set up IT tools.

- Lectures introducing concepts, methods and tools
- Group work in the case study project to practice concepts and methods, to develop skills and to work on case studies
- Presentations to communicate results and do a scientific discussion and reflection

**5 Prerequisites for Admission**

**Formal:** -

**Knowledge and Competencies:** -

**6 Assessment**

- 50% contributions within case study project (team presentation)
- 50% written or oral examination at the end of the course

**7 Requirements for Award of Credits**
Successful completion of examination, Group presentation of team results

**8 Module used in other programmes**
Master Digital Transformation

**8 Weighting of the mark for the final grade**
<table>
<thead>
<tr>
<th>6,8 % (6/66) x 75</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>10</strong> Module Leader</td>
</tr>
<tr>
<td>Prof. Dr. Wolff</td>
</tr>
<tr>
<td><strong>11</strong> Literature</td>
</tr>
<tr>
<td>CERP-IoT: Vision and Challenges for realizing the Internet of Things, European Union, 2010</td>
</tr>
</tbody>
</table>
Module J Managing Digital Change

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94302</td>
<td>Sem. 2</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elective course</td>
<td>English</td>
<td>Annually - ST</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1</th>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Managing Digital Change</td>
<td>60</td>
<td>120</td>
<td>180</td>
<td>4</td>
</tr>
</tbody>
</table>

2 Content

The digital transformation is to a relevant extent a change process with a huge impact on organizations, processes, business model, the socio-economic environment and finally the affected human beings. Managing the digital change means doing change management in a very specific context by implementing change projects. The module intends to give students a scientific insight into the relevant underlying mechanisms of the digital change process.

1. Digital Transformation in Organisations
   1.1 New digitalized forms of organisation
   1.2 Business models and business relations in the digital era
   1.3 Structural resistance of organisations against digital change
   1.4 Chances and risks of digital transformation in organisations

2. Socio-economic Impact of Digital Transformation
   2.1 Digital transformation as a socio-economic trend
   2.2 "Arbeit 4.0"
   2.3 Education and training as impact mitigation
   2.3 Analysis of Case Studies

3. Sustainable Digital Transformation
   3.1 Stakeholder management in digital transformation projects
   3.2 Project management for digital transformation projects
   3.3 Efficiency and effectivity measurement
   3.4 Sustainability and maturity models

3 Learning Outcomes / Competencies

3.1 Professional Competencies
3.1.1 Knowledge
The students can
• explain the basics of the digital transformation in organizations
• explain and compare digital business models
• explain methods and tools for change management
• explain the core concepts of “Arbeit 4.0”

3.1.2 Skills
The students are able to

• analyze and develop digital transformation projects
• apply change management to organisations
• develop tailored concepts for sustainable digital transformation

in a given context in the course.

3.2 Personal Competencies

3.2.1 Social Competencies
Students train to develop and discuss concepts in teams. They can present their results to companies and discuss in a professional context.

3.2.2 Autonomy
Students work in teams and set up a digital transformation project for their respective case study.

4 Teaching and Training Methods
Students will be introduced to the relevant topics and to literature for further reading. Students will be guided through a case study project where they plan a digital transformation project for an example case. This example case will be taken preferably from a real company project. Companies can bring their digital transformation projects as a case study for a block week or summer school workshop. Students form teams to prepare the respective project and present it in a kick-off presentation to the companies.

• Lectures introducing concepts, methods and tools
• Group work in the case study project to practice concepts and methods, to develop skills and to work on case studies
• Presentations to communicate results and do a scientific discussion and reflection

5 Prerequisites for Admission

Formal: -

Knowledge and Competencies: -

6 Assessment

• 50% contributions within case study project (team presentation)
• 50% written or oral examination at the end of the course

7 Requirements for Award of Credits
<table>
<thead>
<tr>
<th></th>
<th>Successful completion of examination, Group presentation of team results</th>
</tr>
</thead>
<tbody>
<tr>
<td>8</td>
<td><strong>Module used in other programmes</strong></td>
</tr>
<tr>
<td></td>
<td>Master Digital Transformation</td>
</tr>
<tr>
<td>8</td>
<td><strong>Weighting of the mark for the final grade</strong></td>
</tr>
<tr>
<td></td>
<td>6.8 % (6/66) x 75</td>
</tr>
<tr>
<td>10</td>
<td><strong>Module Leader</strong></td>
</tr>
<tr>
<td></td>
<td>Prof. Dr. Wolff</td>
</tr>
<tr>
<td>11</td>
<td><strong>Literature</strong></td>
</tr>
</tbody>
</table>
# Module J/(K) Research Seminar

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94304</td>
<td>Sem. 2/(3)</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elective course</td>
<td>English</td>
<td>Annually – ST/(WT)</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Research Methods and Tools – part B (RMT-B)</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
<tr>
<td>Research Seminar Report</td>
<td>0</td>
<td>90</td>
<td>90</td>
<td>2</td>
</tr>
</tbody>
</table>

## Content

The research seminar is intended to introduce students into scientific research work in a defined context. Students will conduct own research in a given context, mainly by literature analysis and with a deductive research approach. The starting point is the definition of the research questions they want to answer and the selection of the appropriate methodology. They will summarize their finding in a paper, the research seminar report. The research seminar will be a preparation for the more scientifically oriented students for further work on the project and master thesis. Students will present the results at the end of the semester.

7. Research Methods and Tools – part B (RMT-B): Deeper insight into scientific methods and tools in the PM domain (Research Design, Tools, Databases, Publishing). Presentation and discussion of relevant scientific trends and communities with a scientific expert from PM domain. Students will be prepared via the sequence of RMT-A and RMT-B to publish a first paper at the annual Dortmund International Research Conference.

8. Research Seminar Report: Students will prepare a research paper on a given topic for a conference (defined during the seminar). This involves mainly literature review and deductive research on the topic. Papers will be presented during the seminar. Excellent papers will be submitted to a conference, e.g. the Dortmund International Research Conference (IRC)

## Learning Outcomes / Competencies

### 3.1 Professional Competencies

#### 3.1.1 Knowledge

The students

- knows state of the art in a certain scientific field
- knows open research questions in this field
- knows relevant literature
- knows methodology and tools to execute own research
### 3.1.2 Skills
The students
- can plan and write an own research paper
- can apply appropriate research methodology (mainly deductive)
- can create own research findings

### 3.2 Personal Competencies

#### 3.2.1 Social Competencies
- can present and defend results (in a presentation or at a conference)

#### 3.2.2 Autonomy
- can run an own small scientific research project
- masters uncertainty and unknown topics in new area

### 4 Teaching and Training Methods

- Research Methods and Tools – part B (RMT-B): lecture
- Research Seminar Report: homework and presentation

### 5 Prerequisites for Admission

- **Formal:** -
- **Knowledge and Competencies:** -

### 6 Assessment

1. Research Methods and Tools – part B (RMT-B): oral or written exam (50%)
2. Research Seminar Report: paper and presentation (50%)

### 7 Requirements for Award of Credits

Successful completion of exam, paper and presentation

### 8 Module used in other programmes

- 

### 9 Weighting of the mark for the final grade

6.8% (6/66) x 75

### 10 Module Leader

Various professors

### 11 Literature

Specific material for each course
Module K Sustainability and Quality

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94309</td>
<td>Sem. 3</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elective course</td>
<td>English</td>
<td>Annually - WT</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1</th>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Sustainability in Project Management</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Quality Management Models</td>
<td>30</td>
<td>60</td>
<td>90</td>
<td>2</td>
</tr>
</tbody>
</table>

2 Content

This course addresses advanced concepts related to the successful and sustainable management of projects and project environments. The first aspect is sustainability in project management. The topic is mainly related with the project environment – meaning with the effect of projects on their environment. In addition, the requirements of the world outside the project pose challenges and requirements to the project which need to be taken into account. Sustainable project management combine the traditional project management with its focus inside the project with the implications and connection of the project context outside the project.

Quality management in a holistic sense derives the definition of quality out of the dimensions of sustainability and other project success criteria. The analysis of efficiency and effectivity based on the inputs, outputs, outcomes and the impact of a project forms the topics of such a holistic quality management model.

1. Sustainability in Project Management
   1.1 Introduction to sustainability concepts
   1.2 Project context and environment analysis
   1.3 Concepts for managing the project context
   1.4 Life cycle concepts in project management
   1.5 Sustainability maturity models

2. Quality Management Models
   2.1 Characteristics of Quality in Project Management
   2.2 Advanced ISO management systems
   2.3 Efficiency and Effectivity measurement
   2.4 Holistic cause-and-effect models (e.g. IOOI)
   2.5 Embedding advanced quality management into project management
   2.6 Maturity models
   2.7 QM in organizations
3 Learning Outcomes / Competencies

3.1 Professional Competencies

3.1.1 Knowledge
The students can

- explain sustainability concepts and ecological aspects
- explain project context and environment
- explain and compare project and product life cycles
- explain sustainability maturity model
- knows relevant tools for sustainability analysis
- knows relevant ISO standards for management systems
- explain efficiency and effectivity measurement
- knows maturity models in QM

3.1.2 Skills
The students are able to

- analyze the project context and environment
- develop life cycle models based on sustainability aspects
- apply management systems according to ISO standards
- develop measurement concepts for efficiency and effectivity
- understand QM systems and QM organizations

3.2 Personal Competencies

3.2.1 Social Competencies
Students train to reflect on the impact of their work and their projects. They are able to lead discussions and bring conflicting ideas and goals to a consensus. The topics discussed have a scope beyond project management and require the reflection on ecological, economic, societal, legal and political aspects. There is also ethical aspects which are specifically interesting in the international and intercultural environment of the course.

3.2.2 Autonomy
Students apply their judgement on controversial topics and learn to lead a team to a consensus.

4 Teaching and Training Methods
Students will be introduced to concepts and methods by lectures and scientific papers and articles. They will train team skills by leading discussions.

- Lectures introducing concepts and methods
- Group work in discussing sustainability and quality in a wider scope and in developing plans and concepts based on case studies
- Home work to add individual contributions by literature review and compiling a scientific contribution for the International Research Conference
- Presentations to communicate results
<table>
<thead>
<tr>
<th>5</th>
<th>Prerequisites for Admission</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>Formal:</strong> -</td>
</tr>
<tr>
<td></td>
<td><strong>Knowledge and Competencies:</strong> -</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>6</th>
<th>Assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>• 50% with a scientific paper and presentation</td>
</tr>
<tr>
<td></td>
<td>• 50% oral examination at the end of the course</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>7</th>
<th>Requirements for Award of Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Successful completion of examination, scientific paper and presentation</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>8</th>
<th>Module used in other programmes</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>8</th>
<th>Weighting of the mark for the final grade</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>EuroMPM (3 Sem.): 6,6 % (6/66) x 73</td>
</tr>
<tr>
<td></td>
<td>EuroMPM (4 Sem.): 6,8 % (6/66) x 75</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>10</th>
<th>Module Leader</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Prof. Dr. Reimann</td>
</tr>
<tr>
<td></td>
<td>Prof. Dr. Otegi</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>11</th>
<th>Literature</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>ISO standards for EFQM, ISO 900x, ISO 1000x, ISO 1400x, ISO5000x,</td>
</tr>
</tbody>
</table>
# Module K Global Business Projects

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94306</td>
<td>Elective course</td>
<td>English</td>
<td>Annually - WT</td>
<td>4</td>
<td>60</td>
<td>120</td>
<td>180</td>
<td>6</td>
</tr>
</tbody>
</table>

## Content

This module offers students a systematic approach to the fundamental principles of global project management from theoretical and practical viewpoints. Students will develop a sound understanding of key issues in managing global business projects caused by different dimensions of physical and socio-cultural distance and learn how to shrink distance in order to facilitate effective collaboration and to close projects successfully.

Students will be exposed to state-of-the-art project management concepts and techniques for project initiating, planning, and controlling. Topics will be explored through a combination of lectures, assigned readings and interactive exercises. An important part of this course consists of a practical global project management case study.

Alongside continuous globalization of business, managing global business projects becomes an ever more important skill across all disciplines putting students with excellence in that domain at a competitive advantage. The module trains students’ competences in managing and working on globally distributed project teams consisting of internal and external business partners with a high degree of international division of labour. Students will qualify to meet the challenges in project management induced by current global trends that reshape competitive parameters for business such as distributed business units, outsourcing and partnering. In particular, students will strengthen their ability to deal with complex matters in projects and business activities of widened geographical scope.

Topics include:
- Characteristics of global business projects
- Characteristics of global business project management,
- Different Project Management for global business projects
- Methods and tools for managing global business projects
- Different types of organisational structures
- Leadership styles for managing global business projects
- Virtual team management
3 Learning Outcomes / Competencies

3.1 Professional Competencies

3.1.1 Knowledge

The students can explain

- core issues of global business projects,
- opportunities and threats of global business projects,
- criteria for selecting global business projects,
- requirements for global business projects,
- main methods and tools for managing global business projects,
- competences needed in global business projects,
- global and local management roles and tasks,
- Leadership styles for managing global business projects

3.1.2 Skills

The students are able to

- analyse global business projects,
- determine impacts of global business projects,
- determine proper methods and tools for managing global business projects,
- design a limited global business project,
- set up efficient team organization and processes for global business projects,
- establish effective business project initiating, planning, and controlling,
- apply concepts, methods and tools for the development of project plan for managing global business projects

3.2 Personal Competencies

3.2.1 Social Competencies

The Students can/know/apply

- apply methods and tools for managing global business projects
- lead and coordinate teams in a results-oriented way in an global business project,
- present and prudently defend team results in a complex and demanding environment,
- improve cooperation among human resource in projects and organizations based upon appropriate policies and strategies,
- handle complexities while working in international environment,
- develop competence framework for special applications in a project based upon a deep understanding of the core competencies according to ICB or similar standards combined with competence models derived in the HRM context leading to the evaluation and further development of individual competencies in a project,
- develop team competencies among the members

3.2.2 Autonomy

The Students can/know/apply
- manage and transform work or study contexts that are complex, unpredictable and require new strategic approaches,
- reflect challenges of global acting company,
- the interplay between different cultures and social systems,
- work out global project set-ups.

### 4 Teaching and Training Methods

**e.g.:**
Lectures incl. practitioners' best practices, Interactive case studies, Seminar, Case studies, (Short) presentations, Results-oriented presentations in oral and written form

- Lectures introducing concepts, methods and tools
- Group work to train concepts and methods, to develop skills and to work on case studies
- Home work to add individual contributions
- Presentations to communicate results

### 5 Prerequisites for Admission

**Formal:** -

**Knowledge and Competencies:** Fundamentals in Project Management

### 6 Assessment

- 50% contributions within the course (homework, group work, presentations, case studies)
- 50% written or oral examination at the end of the course

### 7 Requirements for Award of Credits

Successful completion of examination, Presentation (individual / group)

### 8 Module used in other programmes

### 8 Weighting of the mark for the final grade

- EuroMPM (3 Sem.): 6,6 % (6/66) x 73
- EuroMPM (4 Sem.): 6,8 % (6/66) x 75

### 10 Module Leader

Prof. Dr. Dechange

### 11 Literature

<table>
<thead>
<tr>
<th>Title</th>
<th>Author(s)</th>
<th>Publisher/Location</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>ROTHLAUF, Jürgen (2014): A global view on intercultural management; De Gruyter Oldenbourg; Berlin</td>
<td></td>
</tr>
</tbody>
</table>
### Module K Implementing Project Management in an Organisation

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>94307</td>
<td>Sem. 3</td>
<td>1 Sem.</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elective course</td>
<td>English</td>
<td>Annually - WT</td>
<td>4</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Implementing Project Management in an Organisation</td>
<td>60</td>
<td>120</td>
<td>180</td>
<td>4</td>
</tr>
</tbody>
</table>

### Content

The Module “Implementing Project Management in an Organisation” considers one of the main trends in Project Management in the recent decades. The topic is part of the broad topic Multi-project Management and Project oriented Organisation. Implementing Project Management in an Organisation encompasses approaches, processes, roles, methods and tools to professionally implement and establish project management in different types of organisations, e.g. company, non-profit organisations, departments of a company.

The module has interfaces to other Project Management areas, as Stakeholder Management, Project Management Standards, Maturity Level as well as interfaces to areas as Consulting, Change Management, Process Management, Soft-Skills (Communication, Negotiation, Self-Management, Social Competence, etc.)

Rather than describe the course attempts to provide a conceptual framework for implementing Project Management in an organisation.

Topics include:
- Different Project Views
- Project Management approaches
- Differences and characteristics of Single and Multi-Project Management (SPM and MPM)
- Success Factors of Multi Project Management (Organisation, People, Methodology, IT)
- Characteristics of Project-Orientated Organisations (POO)
- Characteristics of a temporary organisation
- Processes of Single-Project Management
- Company standards of Project Management
- Maturity Level of Project Management
- Goal, characteristics, types and tasks of a Project Management Office (PMO)
- Phases of implementation of Project Management
- Different roles in EPM and MPM
- Fundamentals of business consulting
- Relevant elements of Change Management

The course aims both to familiarize students with influential papers and current
research, and to promote new research ideas in the area.

<table>
<thead>
<tr>
<th>3</th>
<th>Learning Outcomes / Competencies</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.1 Professional Competencies</td>
<td></td>
</tr>
<tr>
<td>3.1.1 Knowledge</td>
<td></td>
</tr>
<tr>
<td>The Students can/know/apply</td>
<td></td>
</tr>
<tr>
<td>• Explain the different project management approaches and the link to different project types</td>
<td></td>
</tr>
<tr>
<td>• Explain the different elements of a Project Management standard</td>
<td></td>
</tr>
<tr>
<td>• the latest state of knowledge regarding characteristics of a Project Oriented Organizations and PMOs,</td>
<td></td>
</tr>
<tr>
<td>• Differentiate between different types of PMO</td>
<td></td>
</tr>
<tr>
<td>• Explain the processes and activities to implement and establish Project Management in an Organisation</td>
<td></td>
</tr>
<tr>
<td>• Explain and interpret Success Factors for implementation of Project Management in an Organisation</td>
<td></td>
</tr>
<tr>
<td>3.1.2 Skills</td>
<td></td>
</tr>
<tr>
<td>The Students can/know/apply</td>
<td></td>
</tr>
<tr>
<td>• specialised analysing skills required in research and/or innovation in order to develop Project Management standards in an organisation,</td>
<td></td>
</tr>
<tr>
<td>• detect and identify risk by implementing Project Management in an organisation,</td>
<td></td>
</tr>
<tr>
<td>• apply tools for environmental analysis in different organisational settings,</td>
<td></td>
</tr>
<tr>
<td>• develop project plan by using tools like Work Breakdown Structure (WBS), Gantt chart, Stakeholder and risk register for implementing a Project Management Standard in an organisation,</td>
<td></td>
</tr>
<tr>
<td>• control a project for Project Management implementation</td>
<td></td>
</tr>
<tr>
<td>3.2 Personal Competencies</td>
<td></td>
</tr>
<tr>
<td>3.2.1 Social Competencies</td>
<td></td>
</tr>
<tr>
<td>The Students can/know/apply</td>
<td></td>
</tr>
<tr>
<td>• lead and coordinate teams in a results-oriented fashion,</td>
<td></td>
</tr>
<tr>
<td>• present and prudently defend results in a complex and demanding environment,</td>
<td></td>
</tr>
<tr>
<td>• improve cooperation among human resource in projects and organizations based upon appropriate policies and strategies,</td>
<td></td>
</tr>
<tr>
<td>• handle complexities while working in project teams,</td>
<td></td>
</tr>
<tr>
<td>• detect the HR competencies needed in a project or in an organization,</td>
<td></td>
</tr>
<tr>
<td>• develop competence framework for special applications in a project based upon a deep understanding of the core competencies according to Project Management Standards (PMBOK; ICB or similar standards),</td>
<td></td>
</tr>
<tr>
<td>3.2.2 Autonomy</td>
<td></td>
</tr>
</tbody>
</table>

The Students can/know/apply

- manage and transform work or study contexts that are complex, unpredictable and require new strategic approaches,
- reflect challenges of an organisation in the background of social values,
- the interplay between economic regulation and institutional framework and the strategic outline of a company and is able to derive an own mind on it,
- work out implementation projects and ideas and can do what is necessary to carry out a sustainable management initiative,

### 4 Teaching and Training Methods

**e.g:**

Lectures incl. practitioners' best practices, Interactive case studies, Seminar, Case studies, (Short) presentations, Results-oriented presentations in oral and written form

- Lectures introducing concepts, methods and tools
- Group work to practice concepts and methods, to develop skills and to work on case studies
- Home work to add individual contributions
- Presentations to communicate results

### 5 Prerequisites for Admission

**Formal:** Modules of the 1 semester and MPM 2nd semester

**Knowledge and Competencies:** -

### 6 Assessment

- 50% contributions within the course (homework, group work, presentations, case studies)
- 50% written or oral examination at the end of the course

### 7 Requirements for Award of Credits

Successful completion of examination, Presentation (individual / group)

### 8 Module used in other programmes

- -

### 8 Weighting of the mark for the final grade

- EuroMPM (3 Sem.): 6,6 % (6/66) x 73
- EuroMPM (4 Sem.): 6,8 % (6/66) x 75

### 10 Module Leader

Prof. Dr. Dechange

### 11 Literature

<table>
<thead>
<tr>
<th></th>
<th>Auflage, Konstanz und München</th>
</tr>
</thead>
<tbody>
<tr>
<td>•</td>
<td>AXELOX (2017): Managing Successful Projects with Prince2(R)</td>
</tr>
<tr>
<td>•</td>
<td>Schelle, H; Ottmann, R.; Pfeiffer, A. (2008): ProjektManager, GPM, Nürnberg</td>
</tr>
<tr>
<td>-----</td>
<td>--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
</tbody>
</table>
### Master Thesis and Colloquium

<table>
<thead>
<tr>
<th>Code Number</th>
<th>Semester</th>
<th>Duration</th>
<th>ECTS-Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>103</td>
<td>Sem. 3/4</td>
<td>1 Sem.</td>
<td>24/30</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of lecture</th>
<th>Language of instruction</th>
<th>Frequency</th>
<th>Semester hours per week</th>
</tr>
</thead>
<tbody>
<tr>
<td>Required course</td>
<td>English</td>
<td>ST/WT</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1</th>
<th>Course Title</th>
<th>Contact hours (h)</th>
<th>Self-study (h)</th>
<th>Total workload (h)</th>
<th>SWS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Master Thesis</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Colloquium</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Content

The 4th semester of the European Master in Project Management is totally focused on the master thesis.

Registration for the final part of the master’s examination (application for thesis) should usually take place before the end of the third semester. The thesis must be developed under the conditions of the European Qualification Framework - level 7.

Lecturers make proposals for a thesis based on their research activities or based upon current projects. Students can also make proposals on their favorite topics.

A thesis can be developed in a company or any other organization or within the university. In any case there must be a promoter of the thesis selected among the lecturers of the university or partner universities. The thesis can also be worked up in the form a group work if the contribution of individual candidates, based on the section, pages or some other objective criteria can be applied such that it allows clear distinction of individuals separate contributions and their meaningful evaluation.

The master thesis must be registered at the faculty when the students start with their thesis. When students register the thesis the promoter must be fixed.

The work-up or processing time (time from assignment to submission) is 20 weeks. The topic and constellation of tasks must be structured in a way that it is possible to submit the completed thesis within the time allocated.

When the students finish their thesis they submit 3 bound paper versions of their thesis with an attached CD with the whole thesis (pdf and open file) and core documents used.
After the submission of the thesis, a colloquium on the thesis is arranged where students and examiners discuss the concepts and results. The project is coached and assessed by a professor.

The thesis encompasses, but not limited to the following activities.

- Find thesis Supervisor
- Identify research topic (with supervisor)
- Write research sketch
- Select literature
- Read & understand the literature
- Write literature review
- Pinpoint the key theories to apply
- Explain research techniques
- Define sample & collect data
- Display findings
- Discuss findings
- Show limitations & new research strands
- Conclude & Reflect

### 3 Learning Outcomes / Competencies

#### 3.1 Professional Competencies

##### 3.1.1 Knowledge
The thesis is a written work of scholarship that should document that a candidate is independently capable of applying scientific and practical techniques to the processing of challenging tasks taken from specified subject areas, including not only specific individual technical details but also the wider implications.

##### 3.1.2 Skills
The students are able to
- Work in a scientific way
- apply concepts, methods, and tools used in project.
- manage a research project.
- apply research designs and strategies.
- apply various data collection techniques.
- reflect on expertise and draw conclusions.
- defend the results in a scientific and business oriented environment.
- generate new knowledge and contribute to the PM community

#### 3.2 Personal Competencies

##### 3.2.1 Social Competencies
n.a.

##### 3.2.2 Autonomy
The student can handle the formal requirements associated to a research paper: investigating the research context, collecting material from the scientific literature, performing and processing bibliographical inquiries, presenting own ideas in the scientific environment of the given topic.

### 4 Teaching and Training Methods

e.g: Lectures incl. practitioners’ best practices, Interactive case studies, Seminar, Case
<table>
<thead>
<tr>
<th><strong>5 Prerequisites for Admission</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Formal:</strong></td>
<td>-</td>
</tr>
<tr>
<td><strong>Knowledge and Competencies:</strong></td>
<td>-</td>
</tr>
</tbody>
</table>

| **6 Assessment** | 100% on the project including documentation and presentation |

<table>
<thead>
<tr>
<th><strong>7 Requirements for Award of Credits</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>e.g.</strong></td>
<td></td>
</tr>
<tr>
<td>Successful completion of all courses</td>
<td></td>
</tr>
</tbody>
</table>

| **8 Module used in other programmes** |  |

<table>
<thead>
<tr>
<th><strong>8 Weighting of the mark for the final grade</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>EuroMPM (3 Sem.): 27%</td>
<td></td>
</tr>
<tr>
<td>EuroMPM IT and BW (4 Sem.): 25%</td>
<td></td>
</tr>
</tbody>
</table>

| **10 Module Leader** | Prof. Dr. Dechange |

<table>
<thead>
<tr>
<th><strong>11 Literature</strong></th>
<th></th>
</tr>
</thead>
</table>